

Australian
Distillers
Association



Australian Government

Australian Trade and Investment Commission

Taste THE AUSTRALIAN SPIRIT



TAILGATE Spirits + Cocktails
EXPORT PROFILE 26-27

australiandistillers.org.au

Our Spirit

DISCOVERY OF TASTE

Australia is a long way from many of the world's traditional spirits-producing regions. For years, that distance was viewed as a disadvantage. Today, it is one of the industry's greatest strengths.

Freed from centuries of convention, Australian distillers have developed a reputation for doing things differently. Rather than replicating established styles, they have embraced innovation, experimentation and a deep connection to place.

That place offers extraordinary possibilities. From native botanicals and unique grains to fresh fruit, coastal influences and diverse agricultural regions, Australia's natural landscape provides distillers with an unrivalled palette of ingredients. The result is a category defined by originality and a distinctly Australian sense of identity.

Australian spirits often combine familiarity with discovery. A gin, whisky, rum or vodka may reflect a recognised style, yet take on an entirely new character with the use of Australian botanicals, locally grown ingredients or production techniques shaped by the country's unique environment.

Behind every bottle is a passionate community of producers. The Australian distilling industry is made up predominantly of small businesses, founded by people from diverse backgrounds including farming, winemaking, hospitality, science and entrepreneurship. What unites them is a commitment to quality, craftsmanship and innovation.

For importers, distributors and retailers, this represents a significant opportunity. Australian spirits offer consumers something different: new flavours, authentic provenance, compelling stories and products with a genuine sense of place.

The producers featured in this directory represent the breadth, quality and diversity of Australia's modern distilling sector. Together, they showcase an industry that is ambitious, world-class and internationally award-winning.

This directory is an invitation to discover Australian spirits, the people behind them, and the opportunities they offer in markets around the world. **Taste the Australian Spirit!**

TAILGATE Spirits + Cocktails



TAILGATE
SPIRITS + COCKTAILS

TAILGATE Spirits + Cocktails is a founder-led artisan distillery and cocktail kitchen based in Brisbane, Queensland, crafting premium small-batch spirits and ready-to-enjoy cocktails inspired by Australia's relaxed, sunshine-filled lifestyle. Designed to bring a sense of luxury, quality and convenience to every occasion, TAILGATE creates products that are made for sharing and celebrating life's great moments. With a strong focus on craftsmanship, distinctive Australian provenance and approachable premium experiences, the brand has built a loyal local following while offering international partners a contemporary portfolio that aligns with growing demand for high-quality, ready-to-enjoy cocktails and spirits.

CONTACT

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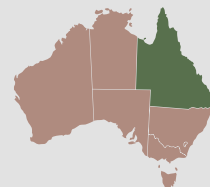


www.tailgatespirits.au

Download Export Brochure

ABN: 90 654 967 021

LOCATION



Northgate, Brisbane
QUEENSLAND

KEY PRODUCTS

Aperitif, Cocktail, Gin,
Vodka



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TAILGATE
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NEGRONI Cocktail

Category: Cocktail
ABV % 28%
Bottle Sizes: 500 ml
RRP: \$55.00 AUD
Availability: All Year

Bittersweet simplicity + sophistication for a complex taste.

Negroni, contemporary Australian style – crafted with equal parts BAY Dry Gin, our house Amaro and Sweet Vermouth. It's the perfect harmony of crisp, bitter and sweet: balanced, refreshing and unmistakably bold. Simple in essence, sophisticated in character. Designed to deliver the structure and bitterness of a classic Negroni while presenting a softer, richer and more integrated palate. Balanced for both premium cocktail service and approachable sipping.



TOMI Gin Lemon Spritz

Category: Cocktail
ABV % 9%
Bottle Sizes: 750 ml
RRP: \$28.00 AUD
Availability: All Year

Spirit of gin + lemon + life with bubbles.

TOMI is an effortlessly refreshing cocktail, born in Brisbane and poured with Queensland sunshine. Crisp BAY Dry Gin, a bright splash of fresh lemon, lively bubbles and a hint of macadamia come together for a flavour that's citrusy, smooth and full of good vibes. Easy to drink and easy to love, TOMI is your new go-to for moments worth sharing. Pour over ice to elevate finish with a lemon slice and rosemary sprig. Let TOMI bring the fun wherever you are.

- Bulk spirit supply available



GOLD FASHIONED Cocktail

Category: Cocktail
ABV % 28%
Bottle Sizes: 500 ml
RRP: \$55.00 AUD
Availability: All Year

Whisky Old Fashioned reimagined.

A spirited but soulful reimagining of a timeless classic Old Fashioned. This stirred masterpiece swaps traditional sugar for the deep, velvety sweetness of golden syrup, lending a deep, buttery caramel note that clings to the palate. The nutty warmth of toasted coconut atop the aged whisky echoes the chewy caramel notes of a fresh-baked biscuit and times gone by. Truly gold standard.



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AMARO Bitter Orange

Category: Aperitif
ABV % 22%
Bottle Sizes: 750 ml
RRP: \$45.00 AUD
Availability: All Year

Crafted from aromatic wine infused with bitter orange peel and carefully selected botanicals.

This bittersweet Amaro balances vibrant citrus with layered herbal complexity. Bright orange oils lead into gentle spice and lingering bitterness, supported by the natural structure and length of the wine base. The result is a refined, aromatic aperitif with depth and freshness in equal measure.

- Bulk spirit supply available



VERMOUTH Sweet Red

Category: Aperitif
ABV % 16%
Bottle Sizes: 750 ml
RRP: \$45.00 AUD
Availability: All Year

A modern Vermouth uniting old and new worlds.

Old world wines with a new world approach. Mediterranean origins with an Australian take. Larger than life, this Vermouth boasts vibrant citrus moderate spice and a light Undertone of sweetness. Texture and depth with the inclusion of whey. To be sipped and savoured, drink it your way.

- Bulk spirit supply available



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BAY Dry Gin

Category: Gin
ABV % 43%
Bottle Sizes: 500 ml
RRP: \$75.00 AUD
Availability: All Year

Fresh, bright with a hint of the spicy tropics.

Born and distilled in Brisbane, our BAY Dry Gin captures the laid-back spirit of Queensland. Leading the way, juniper meets bright BBQ lemon, fragrant bay leaf and creamy macadamia - local flavours that bring a taste of home to every glass. Rounded off by a gentle peppery warmth that hints at our much-loved subtropical surroundings.

- Bulk spirit supply available



SALT Sea Salt Vodka

Category: Vodka
ABV % 40%
Bottle Sizes: 500ml
RRP: \$65.00 AUD
Availability: All Year

Crafted by the ocean, distilled to elevate.

Inspired by the vast coastline and waterways of Queensland, SALT Vodka is an ode to the foundation of craft distilling. Having been filtered to perfection and then infused with pure Australian sea salt flakes, the result is an elegant spirit with an impossibly smooth finish.

- Bulk spirit supply available



EXPORT PROFILE

Exporting Years: Less than 1 year

Actively Exporting to:
Hong Kong

Actively Seeking Export Opportunities to:

China, Fiji, Hong Kong, Indonesia, Japan, Malaysia, New Zealand, Papua New Guinea, Philippines, Singapore, South Korea, Taiwan, Thailand, Vietnam



Connect

WITH AUSTRALIAN DISTILLERS

Looking to bring Australian spirits to your market?

The Australian Distillers Association represents a diverse community of Australian distillers producing spirits across a wide range of categories, styles and regions.

The producers featured in this directory are open to international opportunities, with export markets and areas of interest outlined throughout their profiles.

To connect with a distillery, contact them directly using the details provided in their profile.

For all other export enquiries, please contact:

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